

YOU WANT TO CHANGE PEOPLE'S LIVES?

We at DIH do this every day.

DIH is founded with the mission to transform lives and inspire caregivers and patients through leading intelligent products & systems. With game-changing and innovative technologies that improve human movement therapy for millions of patients around the world.

Join us and become a part of the global leader to define the therapy standards of tomorrow.

BUSINESS DEVELOPMENT MANAGER RESEARCH MARKET

ARE YOU INSPIRED BY...

- the innovative high-tech devices of our research brand Motek
- selling our devices to universities, research institutes, hospitals, medical centers, and rehabilitation centers
- consulting and discussing gait-, balance- and virtual reality solutions with leading researchers and clinicians
- being part of the team that defines and implements our sales strategies
- building a strong team with your peers and management in USA, the Netherlands and Switzerland
- maintaining high customer satisfaction level and building strong research network
- representing us at trade shows, exhibits, congresses and symposia

WE MATCH WITH PERSONS WHO...

- are hands-on and passionate to live out their entrepreneurial skills
- are dedicated and convincing and have natural leadership skills
- communicate tailored to the specific needs of different external and internal stakeholders
- are passionate about being "out in the field" engaging and cooperating with customers
- see the big picture and are motivated to contribute to the overall success of the company

YOU HAVE...

- a PhD or MSc degree in Human Movement Sciences, Physical Therapy, or in Biomedical- or Biomechanical engineering
- experience in marketing and sales of high-tech industrial goods, preferably medical devices
- experience in gait labs, motion analysis labs or Virtual Reality labs are a plus
- outstanding communication, influencing and negotiation skills, as well as excellent presentation skills
- fluency in the English language (spoken and written), other language skills are a plus

Leading. Innovative. Reliable. Human. Integrity. Passionate.

That is what DIH stands for.

What do you stand for?

www.dih-tech.com

DIH is an equal opportunity employer and offers competitive salary and benefits. To be considered as an outstanding candidate, please include your compelling motivation letter that points out why you match with us and send it together with your resume info.us@hocoma.com. For company information please visit our website at www.hocoma.com and www.motekforcelink.com